

ZAPTEC

Euronext Growth Oslo

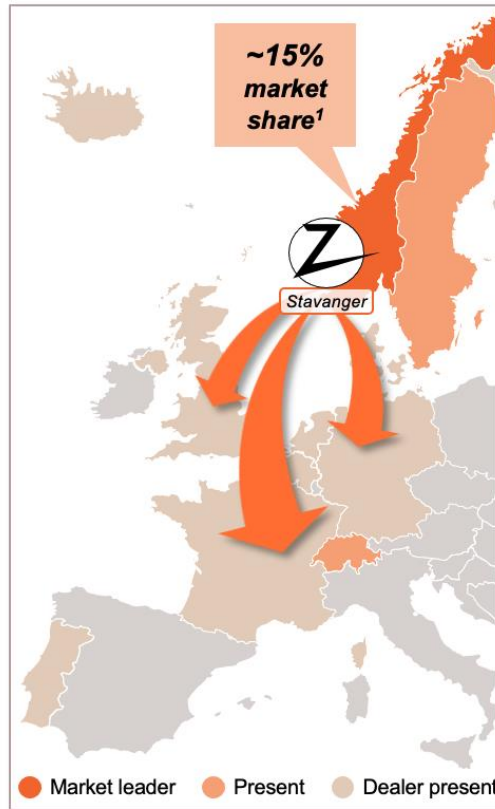
CEO Anders Thingbø



A leading and disruptive provider of EV charging solutions, well-positioned to continue its international expansion plan

Zaptec in Brief

- Established in 2012, first chargers sold in 2017
- Unique load balancing technology – **~50% market share in multi-user systems** (Norway)
- Approximately **30,000 chargers sold**
 - ~120,000 parking spaces with infrastructure for further Zaptec Pro chargers
- New home charger expected to be launched early '21** ('Zaptec Apollo')
- Already present in 10 countries** – ongoing focus to expand internationally



Leading supplier of high-quality EV charging solutions

1) Management estimate, based on Zaptec charger sales and new EVs sold
2) V2G = Vehicle to Grid

Short introduction to product / service offering

The core products



- Zaptec Charger Pro** for use in housing cooperatives, public parking lots etc. (both home and destination chargers)
- Zaptec Home** for residential use
- Both utilise phase balancing to increase effect, whilst being safer than traditional chargers
- New version of the 'Pro' arrived 2020, compliant with ISO 15118 (allows V2G²)

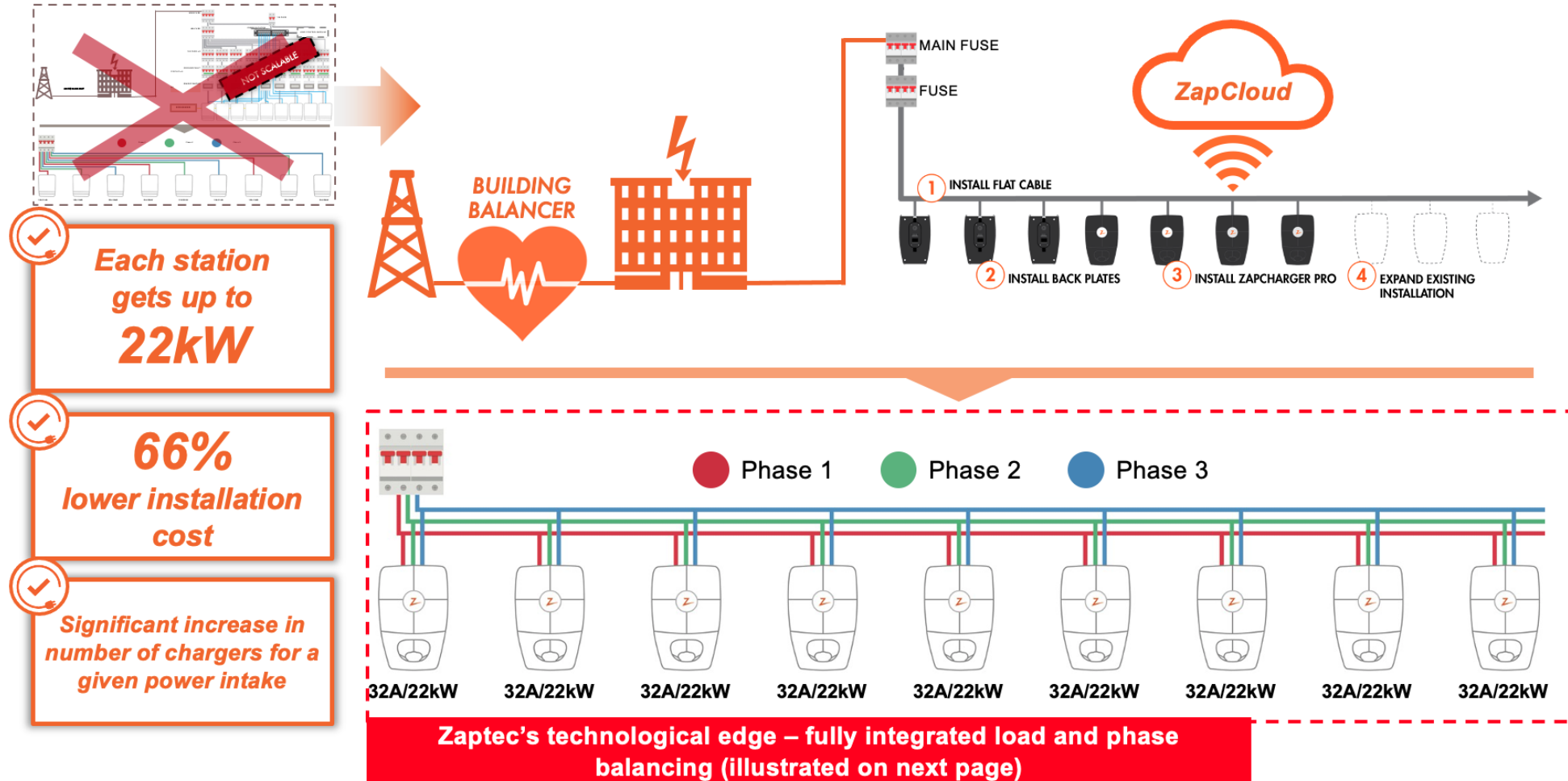
Value-added solutions



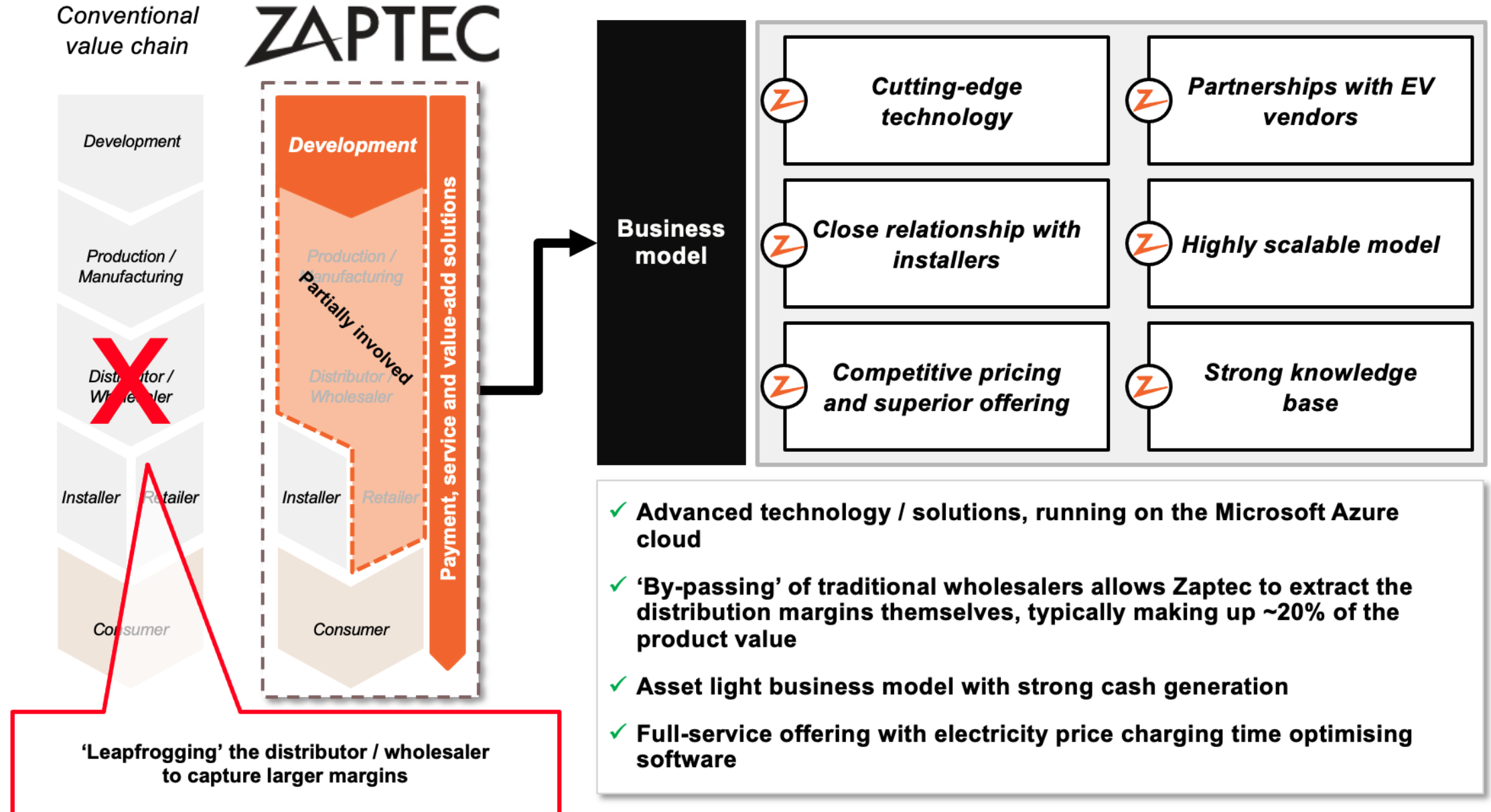
- Live overview of and control over charging, anywhere, through the **Zaptec app** and **Zaptec Portal**
- Smart payment** through Charge365
- Zaptec premium** subscription for Zaptec Home owners to get access to intelligent software exploiting time-of-day differences in electricity prices



ZAPTEC Pro's revolutionary technology enabling safer charging at significantly higher speeds and at a considerably lower 'all-in' costs



Zaptec's business model: Lean with significant scalability



Fra utvikling til internasjonal lønnsom vekst

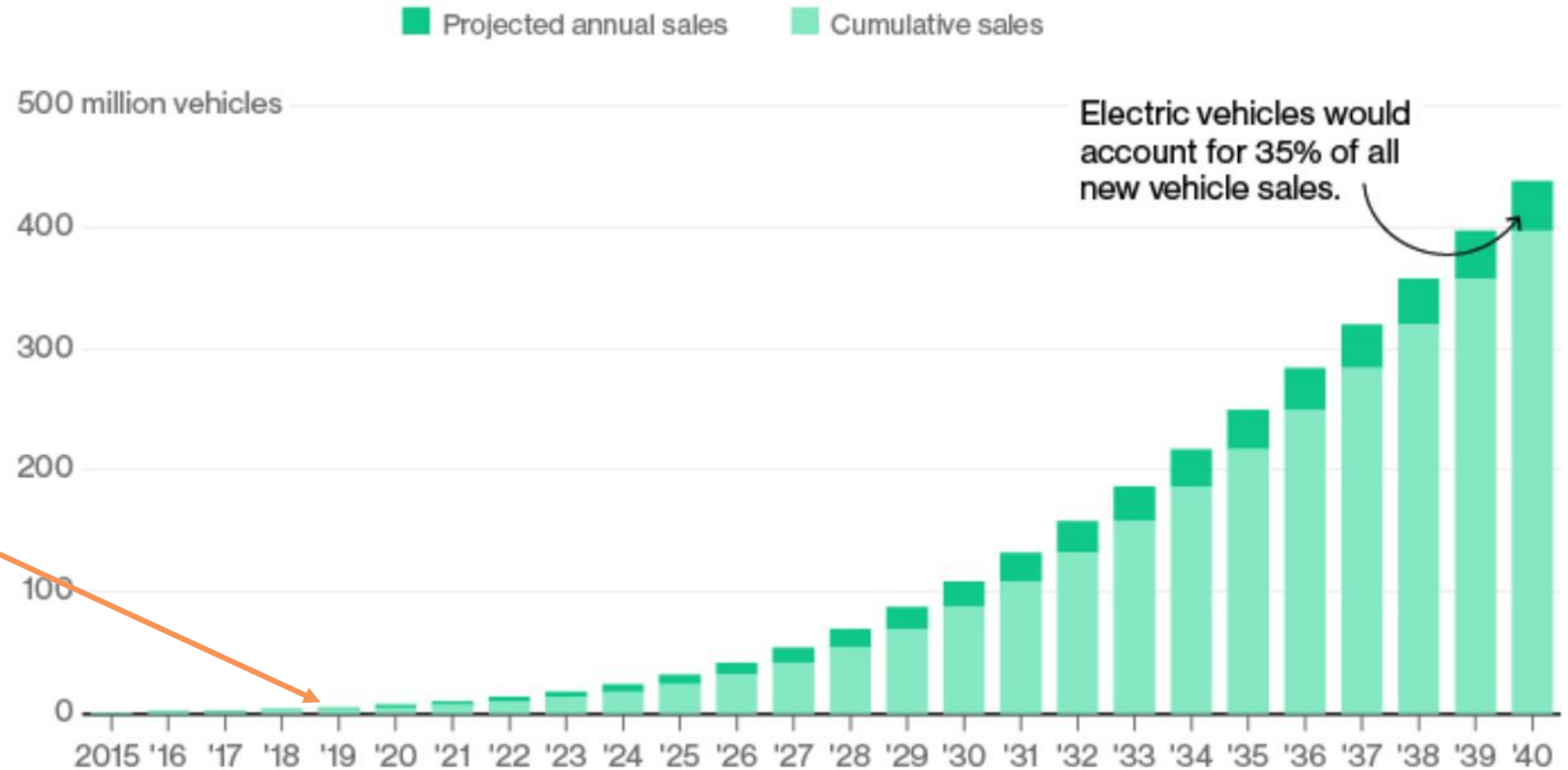
	Year	Event
2012-2017: Utvikle produkter og finne seg sjæl	2012	Zaptec AS is established, as supplier of broad set of technological devices
	2013	Share issue to finance transformer technology for cleaning / drilling oi 1& gas wells
	2014	Established partnership with Renault to develop portable charger for Renault Zoe
	2016	Zaptec is refocused to a pure play EV charging solutions player with the launch of 'Zaptec PRO'
	2016	Agreement with Westcontrol, a specialist in production and assembly of electronics
	2017	Agreement with Novavolt to expand business within EV charging solutions in Switzerland
	2017	Developed partnership with 300 installers and dealers in Norway, Iceland and Sweden
Fra 2017: Lønnsom vekst og internasjonalisering	2018	Anders Thingbo appointed as CEO
	2018	Widened the partnership network with installers, energy companies and property owners
	2019	Established a subsidiary In Sweden
	2019	The 'Zaptec Home' is launched, targeting the Norwegian market for detachable home systems
	2019	Acquisition of Charge365, a digital services company offering automatic payment
	2020	Launch of Zaptec PRO 4G with MID certified metering, ISO 15118 compliance and 4G (LTE-M)
	2020	Zaptec intends LO raise capital to pursue international growth and float its shares on Merkur Market

The Rise of Electric Cars

By 2022 electric vehicles will cost the same as their internal-combustion counterparts. That's the point of liftoff for sales.

Kapitalbehov til å:

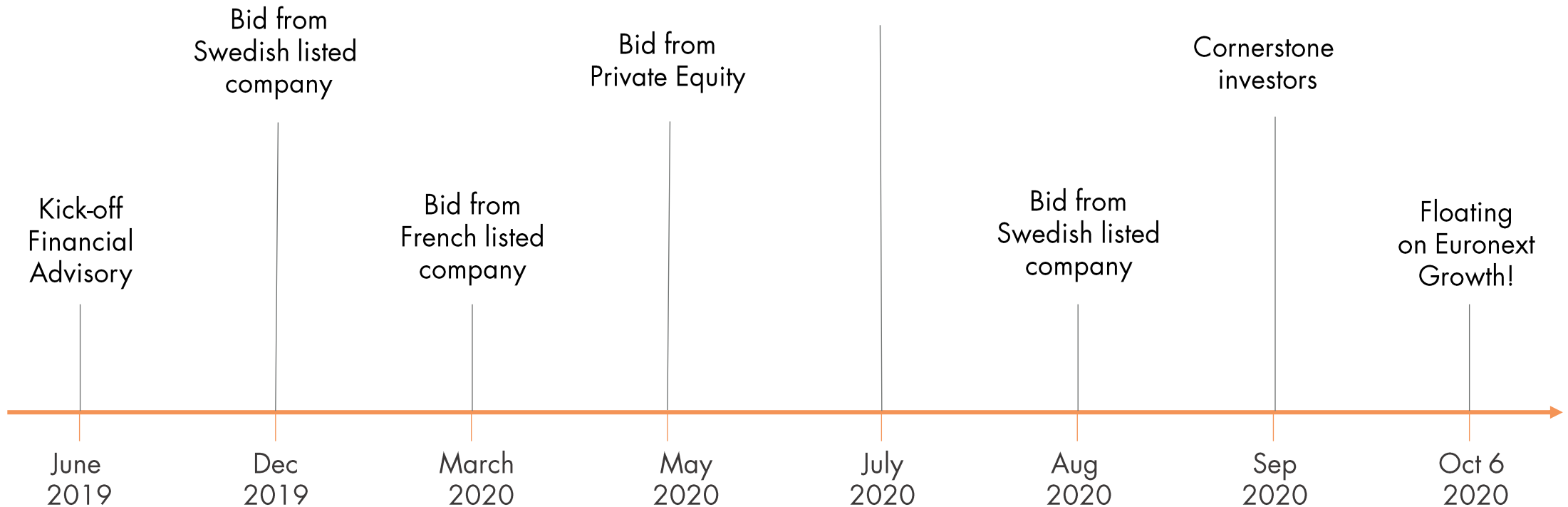
- Bygge internasjonal organisasjon
- Gjøre oppkjøp
- Utvikle ny teknologi
- Øke arbeidskapital



Sources: Data compiled by Bloomberg New Energy Finance, Marklines

ABGSC: Euronext Growth is an alternative!

Pris
Transaksjonsrisiko
Tilgang lån
Ny egenkapital
Synergier
Brand equity
Prisutvikling earn out



Tre avgjørende faktorer tok ZAPTEC til Euronext Growth



Freedom

Private Equity og Industrielle salg har svært strenge reguleringer for ledelse og eiere for fremtiden - «earn out»

Opportunity

Eneste børsnoterte rendyrkede ladeselskap for elbiler i Europa

Self esteem

Børsnotering setter større krav til management og organisasjon til å bygge selskapet selv

«Ticket size» matters

- Fem hjørnesteinsinvestorer som tok hele emisjonen
- Transaksjon MNOK 450
 - Emisjon MNOK 236
 - Nedsalg MNOK 213
- 140 nye institusjonelle investorer
- ABGSC finansiell rådgiver og Thommessen juridisk rådgiver

Swedbank Robur

 storebrand

Nordea



Pareto
Asset Management

Fra to dominerende lokale aksjonærer til et stjernelag av internasjonale aksjefond

Shareholder	Number of shares	Per cent of share capital
Valinor AS	17,424,432	23.42%
DNB Asset Management AS	6,666,666	8.96%
Swedbank Robur Fonder AB	4,444,444	5.97%
Nordea Investment Management ASA	2,666,666	3.58%
Delphi Norge	2,222,222	2.99%
Pareto Asset Management AS	2,222,222	2.99%
Jefferies & Company, Inc.	2,200,000	2.96%
KOG Invest AS	2,125,000	2.86%
Baader Bank (Lloyds funds)	2,000,000	2.69%
Carn Capital AS	1,400,000	1.88%

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