

### **CURIOUS**

**BOLD** 

RESPONSIBLE

# DNB

### 2.1 million

Retail customers in Norway

233.000

Corporate clients in Norway

NOK 19.8 bn

operating profit in 2021



1,7 million customers use our mobile and online bank Over 5 600

Start-ups and growth companies helped in 2021

More the 266 million payments proscessed

Over 24 000 properties sold

69 % increase in new fund customers after #huninvesterer

I 2021 DNB contributed with NOK 217 bn in financing and facilititationg sustainable activities

Rating Agency	Rating	Last report
Standard & Poor's	Long term: AA-	S&P rating report – July 2022
	Short term: A-1+	
	Outlook: Stable	
Moody's	Long term: Aa2	Moody's rating report – Jan 2022
	Short term: P-1	
	Outlook: Negativ	
DBRS Morningstar	Long term: AA (low)*	DBRS rating report – Aug 2021
	Short term: R-1 (middle)*	
	Outlook: Stable*	

### What do we actually do?



**Retail Banking** 





**DNB Group** Kjerstin Braathen

**Corporate Center** 



**Corporate Banking** 



**Group Finance** 

**Technology & Services** 



**Products &** Innovation



**Group Compliance** 

**People** 



**Markets** 



**Risk Managment** 

**Communication and Sustainablility** 



**Wealth Management** 









### **DNB International Network**



## DNB will take a leading position as a driving force for sustainable transition



DNB finances the climate transition and is a driving force for sustainable value creation



DNB is a driving force for diversity and inclusion



DNB combats financial crime and contributes to a safe digital economy

## DNB will be a driving force for sustainable transition



Finance and facilitate

KR 1500 bn

to sustainable transitions by 2030



Reduce the emission we finance towards

2030



Oil and gas: reduce the emission intensity in the portfolio with 25 % Shipping: reduce the emission intensity in the portfolio with a third Commercial property: reduce the emission intensity in the portfolio with 25-35 %





Increase total asset in funsd with a sustainability profile to

KR 100 bn

by 2025 and reduce emission intensity in DNB Liv's portfolio with **55** % by 2030



DNB finances the climate transition and is a driving force for sustainable value creation

DNB is a driving force for diversity and inclusion

DNB combats financial crime and contributes to a safe digital economy



### DNB offers four different Graduate programs

Corporate



8-10 positions

**One-year program.** Open position in FO/SO.

Graduates in the Corporate Program are directly employed by FO/SO. They participate in monthly gatherings organized by People.

A permanent position in FO/SO is continued after completion of the program.

Markets



20-30 positions

One- and two-year program, permanent employee in Markets.

As a Graduate in Markets, you will be working in one of the three front office divisions; FICC, IBD or Equities:

The year will vary from desk to desk. Some will be put straight into an analyst team while others will rotate in their divisions.

Junior analyst



6-8 positions

**One-year program,** permanent employee in Corporate Banking.

Junior analysts in CB rotate within various customer divisions to develop in the role as a credit analyst.

They participate in professional and social gatherings together with other junior analysts in CB. Greenhouse



10-15 positions

**Up to three-year program**, permanent employee in Greenhouse.

Graduates in GH receive a tailored program to gain IT architectural, security or software competence in accordance with DNB's needs.

The graduates' study at UiO in addition to working in DNB.

### DNB also offers other job opportunities

Internship Summer employee Summer Intern Part-time job We offer part-time jobs in Oslo, Summer Interns are recruited «Summer employees» substitute Internships (as a credited part of Stavanger, Bergen, Gjøvik and by People and work projectfor one of the bank's employees, a study programme) in DNB are Trondheim in areas such as and work to keep the bank and based with large and small advertised directly through sales, service, consulting and IT challenges DNB and the services running throughout the development. Announced on selected schools' own channels, finance sector faces. summer. DNB's website and via and not on DNB's website. Manpower. Summer employees are recruited Summer Interns are by and employed directly in «summer employees» in Gain relevant experience and get Gain relevant work experience FO/SO. their respective FO/SSO and through challenging tasks. to know DNB better as an take part in joint gatherings Startup as needed. (professional and social) by employer. 20-70% position. People. 6-8 weeks. Joint start-up in mid-June. Works approx. 8 weeks.

### Job oppertunities in DNB, go to: jobb.dnb.no

DNB

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### Passion for people

The people are the DNA itself in DNB. Since 1822, wise heads have worked together to find the best solutions for our customers. And the work continues. Every day we associate people and ideas with knowledge and capital. Get to know us and see how this happens.

### Connect with us

Stay connected by joining our network! Enter your email and tell us a bit about yourself, and we'll keep you informed about upcoming opportunities that match your interests.

Email Address

Already a member? View my Profile

Questions?

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